



# BRINGING THE BEST IN VALET PARKING TO GERMAN AIRPORTS

AirParkOne parking saves you **TIME, MONEY,** and **HASSLE.** Our fuss-free parking process only takes a few minutes!

## HOW OUR VALET PARKING WORKS



Reserve on our website or via the free AirParkOne App.



Drop off your car at the APO Meeting Point, then check in for your flight.



We'll ensure your car is waiting for you when you arrive.



You can also add on car cleaning, refuelling or recharging.

## AirParkOne ADVANTAGES

AirParkOne operators have **20 years** of experience in **Airport Valet Parking.**



### SAFE & SECURE

*Our drivers are fully insured. Our secure carpark minutes away from the airport.*



### CONVENIENCE

*Add on services such as exterior and interior car wash, vacuuming, refuelling and recharging.*



### AFFORDABLE LUXURY

*Our Valet Parking service is up to 40% cheaper than other airport parking options.*



### THE AIRPARKONE TRAVELLER

- The primary AirParkOne traveller is travelling for business and is short term parker.
- The AirParkOne traveller is looking for convenience.
- They are quality conscious, decision makers, and have a willingness to buy premium products.



### FACTS

Record employment numbers have boosted the ranks of business travellers. In 2018 there were 12 million business travellers. (VDR Business Travel Report 2019, volume 17)

### 26 MILLION GERMANS TOOK A FLIGHT IN 2019 - 2,5 OF THEM ON BUSINESS

(Deutschland; 2015 bis 2019; ab 14 Jahre; deutschsprachige Bevölkerung; Persönliche Interviews)



## The three pillars of Care Parking

### 1. We care for YOU

We take the hassle out of airport parking, both logistically and financially.

### 2. We care for your CAR

When your car is in the care of AirPakOne it is fully insured. Add on services such as cleaning and refuelling/recharging.

### 3. We care for the ENVIRONMENT

We actively ensure our actions take care of the environment as much as possible. One of our initiatives is to offer free charging for electric cars.

## The first CARE PARKING experience in Europe.

### BESPOKE INSURANCE POLICY

WillisTowersWatson

Security is a top priority at AirPakOne. We want our customers to know that when they give us the key to their car they are putting them in hands they can trust.

AirPakOne has developed bespoke insurance coverage by **Baseler Insurance** to ensure all cars are fully insured in our car, from being driven by one of our staff members to sitting in our fully secure parking compound.

### A GREEN PARTNERSHIP



In 2021 it is inevitable to think about air travel without addressing its impact on climate change. This is why AirPakOne has partnered with the Swiss Non-Profit Organisation, **myclimate**.

As many of the AirPakOne travellers must travel via air we offer our clients the option of offsetting their carbon footprint caused by their travel.

Clients can use the myclimate calculator to learn how much CO2 their trip generated and offset it by donating to a cause of their choice.

**myclimate** supports projects that use renewable energies, realise energy efficiency measures and cut methane emissions, as well as reforestation and new forest initiatives that reduce the pressure on forests and biodiversity *hot spots*.

## CARE PARKING PLUS

### A subscription valet parking package for business travellers

- 30 parking days per month with flexible usage
- Unlimited parkers per account
- 30-day cancellation terms
- Guaranteed parking space
- Book up to 12 hours before travelling
- Assigned APO Parking Advisor
- Savings of up to 50%



# AIRPARKONE BOOKING APP

## App Features:

- Book your parking directly via the app
- See an overview of all your bookings
- Modify any bookings
- Add on extra services to your booking such as a car wash, interior wash, recharging or refuelling
- Access all your invoices
- Store multiple cars and credits cards in your account
- Book either privately or via a company



DOWNLOAD



Apple Store



Google Play

## WHO ARE WE

**THOMAS WITTENBORG**, Director: AirParkOne Valet Parking Limited/AirParkOne Germany GmbH

Thomas is the founder and managing partner of Wittenborg Capital LLP, a corporate finance boutique specialising in real estate related transactions with offices in London, Copenhagen and New York. The firm was established in 2007 and has successfully arranged finance for a large number of property development projects.

Mr Wittenborg started his career with Arthur Andersen & Co, a large firm of chartered accountants, and trained as an auditor before moving into banking. His banking career spanned 15 years working at banks such as Danske Bank, Merrill Lynch, Bank of America and Barclays Capital. In between banking jobs, he co-founded Frazer Coffee, one of the first specialty coffee chains in Germany.

**KORTNEY KWONG HING**, Head of HR and communications

Kortney is a seasoned online marketing consultant. She holds a Master's degree in creative producing and has spent the past six years helping organizations develop strategies to reach their customers online. Among her clients were a multinational dental company and a German manufacturer of construction machines. Kortney is originally from Toronto, Canada and is based in Berlin.

Kortney's role at APO is to oversee online communication, assist in the overall corporate marketing plan, coordinate commercial partnerships, and support the compound operators.

**STEFAN SCHULDT**, Compound Operator Germany

Stefan has operated car parking companies in Hamburg Airport since 2002 and was retained on an 8-year operator agreement in 2019. Stefan has the daily responsibility for the Compound in Hamburg Airport.

**ANDREAS AUTH**, Property Investment Advisor

Andreas was born in 1963 and held managerial positions at market-leading commercial real estate consultancies for 15 years. Since 2003, Andreas established his own commercial real estate business in Hamburg and specialises within project development, property acquisitions, optimisation and marketing of existing properties. Andreas was retained by APO in 2017 to identify and negotiate the acquisition of the six building plots APO will need in Germany. Andreas is also committed as a shareholder in APO.

## SOLICITORS AND AUDITORS

### Solicitor, Germany

Fabian Mühlen  
DLA Piper, Frankfurt  
Neue Mainzer Strasse 6  
60311 Frankfurt, Germany

### Solicitor, Ireland

Maura Dineen  
DLA Piper Ireland  
40 Molesworth Street  
Dublin 2, D02 YV57  
Ireland

### Auditor Germany

Hans-Peter Schubert  
Dierkes Partner  
Baumwall 7  
20459 Hamburg, Germany

### Auditor, Ireland

Shaw McClung  
CROWE  
Marine House  
Clanwilliam Place  
Dublin 2, Ireland

### Bankers, Germany

Deutsche Bank AG  
Adolphsplatz 7  
20457 Hamburg, Germany

Haspa, Hamburger Sparkasse  
Adolphsplatz/Burstah  
20457 Hamburg, Germany

### Bankers, Ireland

Bank of Ireland PLC  
Ardee, Co. Louth  
Ireland